

Cascade Hemophilia Consortium



Back Row:
Colleen Joiner, Debbie Whelan, Sue Carlini, Mike Altese, Ted BeimeI, Joanna Pangilinan, Jordan Robertson, Amy Luczak

Front Row:
Devin Bromley, Rudra Patel, Anne Dimitry, Stephanie Raymond, Mary McClure, Chelsea Seal

Cascade Staff

- Stephanie Raymond, BA
Executive Director
- Michael Altese, PharmD
Pharmacy Manager
- Ted BeimeI, PharmD
Pharmacist
- Devin Bromley, BS
Pharmacy Technician
- Susan Carlini, BSA
Senior Accountant
- Anne Dimitry, PharmD
Pharmacist
- Colleen Joiner, LMSW
Social Worker
- Amy Luczak, PharmD
Pharmacist
- Mary McClure
Office Manager
- Joanna Pangilinan, PharmD, BCOP
Compliance Officer
- Rudra Patel, BS
Accounting/Administrative Assistant
- Jordan Robertson, BS
Pharmacy Technician
- Chelsea Seal, BA
Business Manager
- Debbie Whelan, LMSW
Social Worker

Letter from the Executive Director

Welcome! We're all excited to share with you our first Cascade newsletter. As a deep-rooted part of the hemophilia community over the past 22 years, Cascade has become a relied upon source of stability and support in our Great Lakes Region. It has been our mission to provide the highest quality services and support to our families and our HTC partners.

We hope our quarterly newsletter will provide you with useful information about Cascade and about our community. It has been a pleasure serving you over the years and, as always, please feel free to reach out to us with questions or comments.

Executive Director, Cascade Hemophilia Consortium

What Exactly is a 340B Factor Program?

Cascade is a non-profit 340B Pharmacy. The 340B program, under the Veterans Health Care Act of 1992, allows participants to provide significant discount pricing on factor and other bleeding disorder medications.

Pharmaceutical manufacturers agreed to the 340B section of the Act requiring discounts on drugs purchased by "covered entities", including specialized clinics such as Hemophilia Treatment Centers.

Why is 340B Important?

As a covered entity and member of the HTC network, Cascade uses its 340B program income to fund patient care within our region. (Michigan, Indiana and Ohio)

How Does Cascade Return 340B Funding Back to the Bleeding Disorder Community?

First, taking advantage of discounted prices through the 340B program is an effective way for us to **reduce overall costs of hemophilia care** by providing savings to employer groups and families.

Second, through the 340B program, Cascade is specifically able to provide grant funds to our partnering HTCs and Foundations. These help pay for many of the services you receive at an HTC, various camp programs, educational retreats, patient materials, and many other important programs and services not traditionally covered by insurance.

We feel greatly honored that many families throughout the years have benefited from the funding we are able to provide through the use of our 340B program income.

Thank you for being a part of that giving!

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Executive Director, Cascade

*Cascade...
A Trusted Partner in
Your Circle of Care*

517 West William Street
Ann Arbor, MI 48103

Hours: M-F 8:30 am - 5:00 pm
Available for after hours emergencies

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To enhance the system of care for people with hemophilia and its related complications, including HIV and Hepatitis C disease, by assuring the lowest possible price for the full range of blood products (clotting factor concentrates), HIV related therapies and other medications available to treat their disease; to provide access to these medications for those who have inadequate insurance coverage; to support the comprehensive hemophilia treatment centers in treating and educating consumers and their families so they may become knowledgeable and proactive in managing their own care; to fund research to find a cure.

Mission Statement

Name Our Newsletter
Sure the staff at Cascade could put their heads together to name our newsletter, but we thought it would be MUCH more fun to hear from you! Get your creative juices flowing and send in your newsletter name ideas by January 31, 2017. The winner will receive a \$50 Amazon Gift Card. E-mail your ideas to Colleen Joiner at cjoiner@cascadehc.org

Contest!

Filling Your Prescription: All the 'Factors' at Play



Mary is the first voice you hear when you call Cascade. Mary determines who might help you best. Whether you are a new customer calling in or you have been working with us for decades, Mary will be sure to direct you to the right person.



Mike ensures your prescription is appropriate and accurate. He identifies issues that may impact your care. He talks with you prior to each shipment to identify what supplies you need and when and where you need your delivery. One of Mike's important functions is managing inventory ensuring a quick response for your needs in case of an emergency. Mike is always available to answer questions about medication or its administration.



Billing staff (Jordan and Rudra) work with your insurance companies to make sure your shipment is billed appropriately. This often requires phone calls to your insurance company. Our accountant (Sue) takes care of accounts payables and receivables.



Our social workers (Debbie and Colleen) will contact you to introduce our specialty services and to determine your needs. They work with you, your treatment center, and your insurance company to resolve any issues. They also make plans to help with any costs you may owe. Then your prescription is sent on to our pharmacist, Mike (or sometimes Ted, Anne, Amy, or Joanna).



Pharmacy technicians (Jordan and Devin) prepare your medication and gather the supplies. They arrange the shipment to make sure it will be delivered to you when expected. Before it leaves Cascade, it is checked once more by the pharmacist.



Your medication arrives at your address. Please remember to sign and return your delivery tickets!

What Makes Cascade Different from Your Corner Drugstore?
Cascade is an accredited specialty pharmacy working exclusively with patients and families with bleeding disorders.

Living & Thriving at 96! Meet Mr. Carter



Mr. Lee Roy Carter, 96
Hemophilia Hero

Little was known about hemophilia in 1920 when Mr. Lee Roy Carter was born in a tent one hot July day in Detroit, Michigan. This was an era of flappers; a time when the Purple Gang was bootlegging in Detroit, the Fisher Building was yet to be built, and women had only just received the right to vote.

Lee Roy, raised with three brothers, was just a child when his mother died. He and his youngest brother were adopted into a loving family. Lee Roy's bleeding disorder went undiagnosed until he faced a tonsillectomy. During surgery he experienced life-threatening bleeding that required several transfusions. He learned he did indeed have severe hemophilia.

Education and understanding of hemophilia was not as it is today. Treatments were not advanced and the average life expectancy for someone with severe hemophilia was only 11 years old. As many of the older generation today can testify, Lee Roy's activities were severely limited. During school, a teacher took him under her wing, but otherwise, Lee Roy took responsibility for his own care.

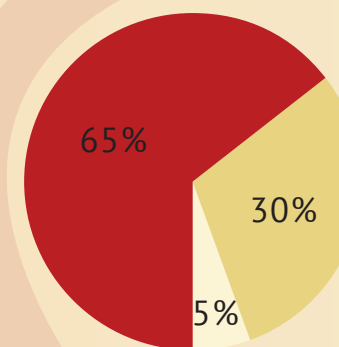
Lee Roy lived an independent life and fended for himself from a very early age. As a youngster he'd walk alone to Henry Ford Hospital for infusions of Cryoprecipitate, then an experimental treatment. In those early days, he experienced very severe bleeds, many life-threatening, leading to inpatient stays.

As a patriotic American, Lee Roy volunteered to enlist in World War II. He was disappointed to learn that he did not qualify to fight because he was "a bleeder." Somehow his brother, Charles, enlisted despite having hemophilia. He survived the perils of war, only to pass away three years later in 1949 from uncontrolled bleeding during surgery.

Lee Roy is an example of courage and bravery in a time of uncertainty and, as the oldest severe hemophilia patient at Henry Ford, is a joy to his medical team. His affable and easy-going personality and generous nature have been lifelong blessings. Lee Roy's words of advice are to "exercise as much as possible to keep yourself strong." He also recommends something he tries to do every day. "Relax. Don't get too panicked in life because it will only make things worse. Try to stay out of trouble and, most of all, be kind to one another."

The New York State Dept. of Health Hemophilia Advisory Panel. Hemophilia Treatment in New York State. In: Lipton R, ed. Hemophilia Treatment in New York State: Status Report and Recommendations. 3rd ed. New York, NY: NY State Dept. of Health; 2001.

2016 Cascade Grants



Total Amount Granted since 1997 \$ 35,208,960
Total Amount Granted in 2016 \$ 4,029,666

- Hemophilia Treatment Centers
- Regional Hemophilia Foundations
- Consumer Dental Program

Hemophilia Treatment Centers: \$2,600,000

Genetic Counseling, Nutrition Counseling, Patient Educational Materials, Outreach programs to Amish populations, Social Work Assistance, Physical Therapy, Nursing Assistance, Patient Transportation, Family Education

Regional Hemophilia Foundations: \$1,209,666

(Indiana, Michigan, & Ohio)
Consumer Annual Meetings, Camp Funding, Youth Leadership Development Program, Outreach Programs, Admin fees, Advocacy, Medical ID Bracelets, Consumer Educational Material, Foundation Newsletters, FamOhio

Consumer Dental Program: \$220,000

Delta Dental Insurance Premiums paid for over 500 consumers who are not insured or who are under-insured in Indiana, Michigan, & Ohio.